

NH Association of Conservation Commissions
Profit and Loss Previous Year Comparison
May 2016–April 2017 (FY 17) to May 2017–April 2018 (FY 18)

	May '17 – Apr '18	May '16–Apr '17	\$ Change
Ordinary Income/Expense			
Income			
Donations	\$ 1,533.17	\$ 1,300.00	\$ 233.17
Dues Income	\$ 74,303.33	\$ 79,291.00	\$ (4,987.67)
Grant & Restricted Funds Income	\$ 4,557.81	\$ 6,054.79	\$ (1,496.98)
Handbook Sales	\$ 345.00	\$ 660.00	\$ (315.00)
MCSB Interest Income			
MCSB Interest Income–Checking	\$ 0.98	\$ 5.09	\$ (4.11)
MCSB Interest Income–MMA	\$ 37.01	\$ 9.79	\$ 27.22
Total MCSB Interest Income	\$ 37.99	\$ 14.88	\$ 23.11
Annual Meeting Income			
Annual Meeting Business Members	\$ 7,750.00	\$ 6,800.00	\$ 950.00
Annual Meeting Registrations	\$ 10,690.00	\$ 11,592.84	\$ (902.84)
Annual Meeting Income– Other	\$ –	\$ (63.84)	\$ 63.84
Total Annual Meeting Income	\$ 18,440.00	\$ 18,329.00	\$ 111.00
Miscellaneous Income	\$ –	\$ 1,230.00	\$ (1,230.00)
Workshop Fees Income	\$ –	\$ 30.00	\$ (30.00)
Total Income	\$ 99,217.30	\$ 106,909.67	\$ (7,692.37)
Expense			
Bad Debt	\$ 1,905.00	\$ 10,749.00	\$ (8,844.00)
Program Expense			
Grant Program Expenses	\$ 6,211.86	\$ 3,879.99	\$ 2,331.87
Workshop Expenses	\$ 85.48	\$ 270.00	\$ (184.52)
Total Program Expense	\$ 6,297.34	\$ 4,149.99	\$ 2,147.35
Contract Services			
Accounting Fees	\$ 3,500.00	\$ –	\$ 3,500.00
Lobbyist Services	\$ 50.00	\$ 60.00	\$ (10.00)
Outside Contract Services	\$ 422.50	\$ –	\$ 422.50
Total Contract Services	\$ 3,972.50	\$ 60.00	\$ 3,912.50
Annual Meeting Expense			
Total Annual Meeting Expense	\$ 8,281.73	\$ 7,140.97	\$ 1,140.76
General Administrative			
Total General Administrative	\$ 7,765.69	\$ 8,598.81	\$ (833.12)
Other Types of Expenses			
Total Other Types of Expenses	\$ 1,439.54	\$ 906.00	\$ 533.54
Payroll Expenses			
Salary	\$ 67,801.13	\$ 64,906.35	\$ 2,894.78
Employer Payroll Tax Expenses	\$ 5,511.66	\$ 5,473.58	\$ 38.08
Total Payroll Expenses	\$ 73,312.79	\$ 70,379.93	\$ 2,932.86
Total Expense	\$ 102,974.59	\$ 101,984.70	\$ 989.89
Net Income	\$ (3,757.29)	\$ 4,924.97	\$ (8,682.26)